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## Carlsberg Recognised for Exemplary Shareholder Value at The Edge Billion Ringgit Club Awards

Brewer awarded for highest return on equity over three years, underscoring previous recognitions for sustainability and corporate leadership

**SHAH ALAM, 21 December 2020** – Amid a relentlessly challenging year, Carlsberg Brewery Malaysia Bhd was crowned the top performer with the highest return on equity over three years within the Consumers Products & Services category at the 11<sup>th</sup> edition of the prestigious The Edge Billion Ringgit Club (BRC) Awards.

Carlsberg Malaysia has made The Edge BRC's Top 25 list for 10 consecutive years since 2011 – a year after the awards' inception – and has been among the best performing listed companies in the past decade. The brewer is one of only two corporate winners within the consumer products & services sector this year.

Carlsberg Malaysia's net profit grew 42% to RM291.02 million in the 2019 financial year (FY2019), compared to RM204.98 million in FY2016. Shareholders received total dividends of 100 sen per share consecutively for FY2019 and FY2018 representing 105.1% and 110.3% of net profit respectively, while dividends in FY2017 amounted to 87 sen per share representing 120.3% of that year's net profit.

These dividends complement the Group's current dividend policy announced in 2018 which targets a 100% payout of the Group's consolidated net profit subject to business prospects, capital requirements, expansion strategy and other factors considered relevant by the Group's board of directors.

According to the BRC awards methodology, Carlsberg Malaysia's return on equity (ROE) increased from 71% in FY2017 to 118.3% in FY2018, reaching an all-time high of 183.3% in FY2019, giving it the highest weighted ROE over three years of 141.4% and clinching the top spot in the consumer products & services sector. Within the same category, the Group also recorded the second highest growth in profit after tax over three years with a risk-weighted compound annual growth rate of 12.4%.

This is the third The Edge BRC award for the brewer, which previously won the Best Corporate Responsibility Award for public-listed companies under RM10 billion market capitalisation twice in 2019 and 2014. The previous awards recognised the Group's commitment to its environmental

and social priorities under its Together Towards ZERO sustainability ambitions and its efforts in giving back to local communities including its three-decade-long flagship community fundraising platform – Top Ten Charity campaign – which has raised over RM545 million for over 600 Chinese schools and education institutions to date.

Stefano Clini, Managing Director of Carlsberg Malaysia, commented, “This recognition by The Edge BRC speaks volumes of the dedication of our employees and the solid relationships with our distributors, customers and business partners in our ongoing implementation of our SAIL’22 strategy and our aspirations towards being the most successful brewer in market performance, the most professional in our business relationships, and the most attractive to our shareholders.”

“Like to many others, 2020 has proved to be a challenging year for the Group due to the impact of the Covid-19 pandemic on revenue and profitability. Our diligence in implementing business continuity plans, reprioritisation of costs, processes and structures, as well as a disciplined approach to our ‘Fund the Journey’ initiatives have resulted in a turnaround in quarter-on-quarter performance for Q3FY2020. We will continue to focus on our strategic priorities and work closely with our business partners and distributors to be highly agile and adaptable within a volatile operating environment, upholding shareholder value while balancing the short and long-term sustainability of our operations in this new normal,” Clini added.

Carlsberg Malaysia had a market capitalisation of RM7.58 billion as of 30 June 2020 – the cut-off date for The Edge BRC’s list this year – which counts 161 nominees in this year’s assessment consisting of public-listed companies with a market capitalisation of RM1 billion and above. These corporate leaders account for over 90% of Bursa Malaysia’s total market capitalisation, contributing an estimated RM26.9 billion in taxes for FY2019 which constitutes more than 40% of the government’s annual estimates for corporate income tax collection.

Carlsberg Malaysia remains a counter of note within the MSCI indices in Malaysia, having been included in the MSCI Global Standard Index in February 2020 and reassigned to the MSCI Global Small Cap Index in November 2020 following the quarterly review for the MSCI equity indexes.

In its continuing pursuit of excellence, Carlsberg Malaysia has also recently received ISO 45001:2018 certification for occupational health and safety (OH&S) management systems within its brewery and supply chain, recognising its enhanced procedures for safe and healthy workplaces by preventing work-related injury and ill health, eliminating hazards and risks, and proactively improving its OH&S performance. To date, the Group has set a new internal record of more than 700 days without lost-time accidents within the brewery.

The Group also marks its second year as a constituent in the FTSE Russell FTSE4Good Bursa Malaysia (F4GBM) Index following the bi-annual review in December 2020, representing one of 75 leading Malaysian public-listed companies that demonstrate strong environmental, social and governance (ESG) practices and performance. Carlsberg Malaysia is currently one among



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only four fast-moving consumer goods (FMCG) companies among the F4GBM constituents and is the only brewer.

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**About Carlsberg Malaysia**

Carlsberg Brewery Malaysia Berhad was incorporated in December 1969. We are a dynamic brewer with operations in Malaysia and Singapore, with stakes in a brewery in Sri Lanka. We also have a regional presence via exports to Thailand, Taiwan, Hong Kong and Laos.

Our international portfolio of brands features Probably The Best Beer In The World – Carlsberg, Probably The Smoothest Beer In The World – Carlsberg Smooth Draught and Probably The Best Strong Beer – Carlsberg Special Brew. This Carlsberg trio is complemented by international premium brews including France's premium wheat beer 1664 Blanc, Japan's No.1 premium beer Asahi Super Dry, European cider Somersby, British-inspired Connor's Stout Porter draught, US award-winning craft beer Brooklyn Brewery as well as Corona Extra, the imported premium Mexican beer brand. Our local brands include SKOL, Royal Stout, Jolly Shandy and Nutrimalt.

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## Carlsberg 创造优越股东价值，荣获 The Edge 十亿令吉社团奖表彰

酿酒厂凭着三年最高股本回酬率荣获此殊荣，亦一再印证了其先前获得可持续性 & 企业领导能力的认可

莎阿南 21 日讯 – 马来西亚 Carlsberg 集团 (Carlsberg Brewery Malaysia Bhd) 在充满挑战的一年中，依然逆流而上，在第 11 届 The Edge 十亿令吉社团 (Billion Ringgit Club 简称 BRC) 颁奖典礼中，荣登消费产品及服务组三年最高股本回酬率榜首。

自 The Edge 十亿令吉社团创办第二年开始，即 2011 年以来，马来西亚 Carlsberg 便连续 10 年登上其 25 大公司的榜单，并且是 10 年来的榜上最佳表现公司。Carlsberg 也是今年消费产品及服务领域的唯二得奖企业之一。

马来西亚 Carlsberg 在 2019 财年录得净利 2 亿 9102 万令吉，比 2016 财年的 2 亿零 498 万令吉增长 42%。股东也连续在 2019 及 2018 财年获得派发每股 100 仙股息，分别相等于 105.1% 和 110.3% 的净利，而 2017 财年派发的股息也高达每股 87 仙，相等于该财年的 120.3% 净利。

上述派息配合了 2018 年宣布的集团派息政策，只要符合集团的业务展望、资本要求、扩张政策以及集团董事局的其他考量，即会把综合净利 100% 全数派出。

根据十亿令吉社团的方式，马来西亚 Carlsberg 的股本回酬率 (ROE) 由 2017 财年的 71% 飙升至 2018 财年的 118.3%，于 2019 财年再创新高达 183.3%，使三年加权平均回酬率达 141.4%，高居消费产品及服务领域的榜首。在同一组别里，集团也创下第二高三年税后盈利的记录，其风险加权复合年均增长率达 12.4%。

今届已是 Carlsberg 捧走的第三个 The Edge 十亿令吉社团奖项。集团分别于 2014 年及 2019 年荣获 100 亿令吉以下市值上市公司的最佳企业责任奖，表彰集团贯彻共同迈向零目标的可持续性政策，肯定其对环境和社会所作出的贡献，包括 30 多年来不遗余力地推动的《十大义演》筹款活动，迄今，这个平台已经为全国 600 多所华校和教育机构，筹获超过 5 亿 4500 万令吉的善款。

马来西亚 Carlsberg 集团董事经理葛利尼评论道：“此次获得 The Edge 十亿令吉社团的肯定，也体现了我们全体员工的奉献精神，以及所推行的“启航'22”（SAIL'22）策略不仅推动我们向目标前进，以成为最佳市场绩效的酿酒厂、最专业商业伙伴关系和最受股东赞赏的公司，同时也造就了坚实的分销商、客户及商业伙伴关系。”

葛利尼补充说：“2020 年的新冠疫情冲击了许多公司的营收和盈利，集团也同样面临巨大的挑战。为此，我们推动了业务连续性计划，重新调整成本、流程及结构的优先次序以及贯彻注资之旅计划（Fund the Journey），这些努力都取得成效，成功扭转 2020 财年第三季的按季表现。我们也将继续把重心放在优先战略方针上，与商业伙伴和分销商保持密切合作，以快速适应和敏捷应对新常态中多变的经营环境，并在致力于平衡短、长期可持续性经营的同时，坚守维系股东价值。”

截至 The Edge 十亿令吉社团奖项今年 6 月 30 日的截止日期，马来西亚 Carlsberg 的市值为 75 亿 8000 万令吉。本届奖项一共评估了 161 家市值十亿令吉以上的提名上市公司，这些企业的市值总和，竟占了大马交易所超过 90% 的总市值，并为 2019 财年贡献了 269 亿令吉的税收，既是政府常年估算公司所得税收入的 40% 以上。

马来西亚 Carlsberg 依旧是马来西亚 MSCI 指数的一个索引，它于今年 2 月被纳入 MSCI 全球标准指数 (MSCI Global Standard Index)，并于今年 11 月经过季度审议，重新分配至 MSCI 全球小型股指数 (MSCI Global Small Cap Index)。

马来西亚 Carlsberg 不断精益求精，追求更好的精神，让其酿酒厂和供应链于最近取得了 ISO 45001:2018 职业健康及安全管理体系统 (OH&S) 认证，肯定了其努力，优化职场安全，防止工伤及不健康，扫除灾害和风险，积极提升职业健康及安去管理表现。迄今，集团也再度刷新内部的记录，酿酒厂创下超越 700 天无损时事故。

富时罗素马来西亚交易所社会责任指数 (FTSE Russell FTSE4Good Bursa Malaysia 简称 F4GBM) 于今年 12 月进行半年一次的审议，而集团也再度获得青睐，第二年被纳入该指数当中，成为 75 家引领环保、社会及企业监管 (ESG) 实践的卓越马来西亚上市公司之一。国内只有四家快速消费品公司 (FMCG) 被纳入该指数，马来西亚 Carlsberg 就是其一，也是唯一入榜的酿酒厂。

-结束-

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